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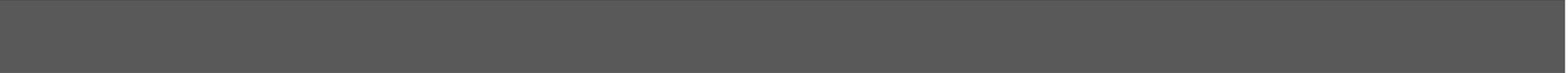
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Obtaining and Using Opinions of Counsel

Presentation to:

Ryuka IP Law Firm

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TYPES OF OPINIONS

- Infringement
- Validity
- Pre-Litigation
- Other Objectives
 - Patentability
 - Freedom to Operate
 - Design-around
 - Licensing
 - Acquisition Due Diligence

TWO GOALS OF PATENT OPINIONS

- Competent analysis by patent counsel to . . .
 1. Guide business and technical decisions
 2. Reduce risk of adverse legal judgment
- Legal judgments of:
 - Willful infringement (and treble damages)
 - Induced infringement
 - Rule 11 violation
 - Bad faith enforcement/sham litigation claim (unfair competition and/or antitrust claim)

Brief History of the Law on Role of Opinions (1)

- Affirmative duty of due care
 - Affirmative duty of due care to avoid infringement after receiving actual notice of a competitor’s patent
 - *Underwater Devices, Inc. v. Morrison-Knudsen Co.*, 717 F.2d 1380 (Fed. Cir. 1983)
 - Duty to “seek and obtain competent legal advice from counsel **before** the initiation of any possible infringing activity”
 - “When an infringer has actual notice of a patentee’s rights, the infringer has an affirmative duty of due care to avoid infringement”
 - *Crystal Semiconductor Corp. v. TriTech Microelectronics Intern., Inc.*, 246 F.3d 1336, 1351 (Fed. Cir. 1991)
 - Finding willful infringement against foreign manufacturer that induced U.S. distributor to make infringing sales in the U.S.

Brief History of the Law on Role of Opinions (2)

- Opinions of counsel were the primary factor in determining willfulness
- If one did not obtain an opinion, or one obtained an opinion but did not produce the opinion at trial . . .
 - “Adverse inference” on the issue of willfulness
 - Overturned by:
 - *Knorr-Bremse Systeme Fuer Nutzfahrzeuge, GmbH v. Dana Corp.*, 383 F.3d 1337 (Fed. Cir. 2004)
 - Although there continues to be “an affirmative duty of due care to avoid infringement of the known patent rights of others,” the failure to obtain an exculpatory opinion of counsel **shall no longer provide an adverse inference** or evidentiary presumption that such an opinion would have been unfavorable
 - 35 U.S.C. § 298 (America Invents Act, Sec. 17)

Brief History of the Law on Role of Opinions (3)

- Waiver of attorney-client privilege
 - “[W]hen EchoStar chose to rely on the advice of in-house counsel, it waived the attorney-client privilege with regard to any attorney-client communications relating to the same subject matter, including communications with counsel other than in-house counsel.”
 - *In re EchoStar Communications Corp.*, 448 F.3d 1294, 1299 (Fed. Cir. 2006)
 - Waiver of immunity for **any document or opinion** that embodies or discusses a communication to or from it concerning **whether that patent is valid, enforceable, and infringed by the accused**
 - Waiver includes both the **attorney-client privilege** and the **work-product immunity**

Major Changes with *In re Seagate*

- *In re Seagate Technology, LLC*, 497 F.3d 1360 (Fed. Cir., 2007)
 - Abolished the affirmative obligation to obtain opinion of counsel
 - “Because we abandon the affirmative duty of due care, we also reemphasize that there is no affirmative obligation to obtain opinion of counsel”
 - Limited any waiver of privilege when an accused infringer chooses to disclose an opinion

***In re Seagate*: Standard for Willful Infringement**

- To establish willful infringement, a patent must show by clear and convincing evidence that:
 - The infringer acted despite an objectively high likelihood that its actions constituted infringement;
- AND
- This objective risk was either known or was so obvious that it should have been known to the accused infringer

In re Seagate: Standard for Waiver

- “[T]he significantly different functions of trial counsel and opinion counsel advise against extending waiver to trial counsel”
 - Whereas **opinion counsel serves to provide an objective assessment for making informed business decisions, trial counsel focuses on litigation strategy** and evaluates the most successful manner of presenting a case to a judicial decision maker
 - Asserting the advice of counsel defense and disclosing opinions of opinion counsel **do not constitute waiver of the attorney-client privilege for communications with trial counsel**
 - Relying on opinion counsel's work product **does not waive work product immunity** with respect to trial counsel

Benefits of *In re Seagate*

- Removes the risks associated with obtaining an opinion of counsel
- Companies can make informed decisions without the fear of harmful consequences during litigation
- Opinions are perhaps more valuable:
 - Accused infringers can defend against willful infringement charges without having to disclose the opinion of counsel
 - The scope of waiver is significantly limited if the accused infringer does disclose the opinion

Benefits of *In re Seagate*

- Opinions are still “necessary”:
 - Opinions may be relevant to willfulness:
 - Second element: was objective likelihood of infringement “known or so obvious that it should have been known”?
 - Not obtaining an opinion is a factor **in some jurisdictions** on question of willfulness
 - Opinions are one factor in determining whether to enhance damages, per the *Read* decision
 - *Spectralytics Inc. v. Cordis Corp.*, 649 F.3d 1336 (Fed. Cir. 2011)
 - Opinion must be “competent”
 - Opinion must be timely: obtaining an opinion after a lawsuit is filed “will likely be of little significance” in protecting pre-litigation activities

Enhanced Damages: *Read Corp.*

- “[T]he standard for deciding whether-and by how much-to enhance damages is set forth in *Read Corp.*, not *Seagate.*”
i4i Ltd. Partnership v. Microsoft Corp., 598 F.3d 831, 859 (Fed. Cir. 2010)
- **Read Factors** (*Read Corp. v. Portec Inc.*, 970 F.2d 816 (Fed. Cir. 1992))
 1. Whether the infringer deliberately copied the ideas or design of another;
 2. Whether the infringer, when he knew of the other’s patent protection, **investigated the scope of the patent and formed a good-faith belief** that it was invalid or that it was not infringed;
 3. The infringer’s behavior as a party to the litigation;
 4. The defendant's size and financial condition;
 5. The closeness of the case;
 6. The duration of the defendant’s misconduct;
 7. Remedial action by the defendant;
 8. The defendant’s motivation for harm; and
 9. Whether the defendant attempted to conceal its misconduct

Opinions and Induced Infringement (1)

- Induced infringement
 - Requires that all elements of a claim are performed, but no longer requires that a single entity perform all the elements
 - *Akamai Tech. v. Limelight Networks* (Fed. Cir. Aug. 31, 2012)
 - Defendant had actual or constructive knowledge of the patent
 - Defendant induced the infringing acts AND “knew or should have known his actions would induce actual infringement”
 - *DSU Medical* (2006): opinions can negate “intent” to induce
 - *Broadcom Corp* (2008): failure to obtain an opinion is a factor in deciding “intent” to induce

Opinions and Induced Infringement (2)

- Induced infringement
 - *Broadcom* states that failure to obtain an opinion may also be probative of “intent” in the context of induced infringement
 - This cannot be used to create an “adverse inference” at trial
 - 35 U.S.C. § 298 (America Invents Act, Sec. 17) codified the holding of *Knorr-Bremse* and extended it to intent to induce
 - *SEB S.A. v. Montgomery Ward (2011)*: “willful blindness” to avoid learning a fact is a form of knowledge
 - SEB obtained an opinion of counsel, but did not fully inform counsel about the facts surrounding the product
 - Took deliberate actions to avoid confirming certain facts about the probability of infringement

Opinions of Counsel

- Provide strategic value to a company
 - Opinions can lower litigation costs
 - Avoid litigation altogether by identifying design-arounds or in pre-litigation talks with patent owner
 - Minimize risk or eliminate issues
 - Provide leverage in licensing or contract negotiations
 - Guide business development, financing, acquisitions
- An opinion can be used to show lack of willfulness or lack of intent to induce
- Absence of an opinion cannot be used (alone) to prove willfulness or intent to induce

Thank You!

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